

Catalog of our solutions

A large panel of efficient solutions to connect your brand to your clients.

Points Plus Punten S.A./N.V.

Brusselsesteenweg 347

B-1730 Asse

www.mediamarketingdelhaize.be

Any question ? E-mail us at mmd@delhaize.be





IN STORE

- THROUGHOUT THE CUSTOMER JOURNEY
- DIGITAL SIGNAGE
- SHELF







IN STORE

THROUGHOUT THE CUSTOMER JOURNEY



Caddy Drive

This tool provides continuous advertising throughout the shopping trip and unbeatable exposure to a captive audience.



Sampling Instore

Specifics:

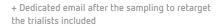
- Branded caddy at the exit of the stores accompanied by an ambassador.
- Branded apron included.
- The ambassador distributes 1 sample per customer.
- Perfect media to generate a trial and boost the conversion!

Duration 1 day/POS

• Min 15 POS with 500 samples/stores

POS selection

- Min 15 POS
- Min 500 samples/POS





Caddy Move

Two-sided laminated communication on the shopping carts



Totem

A floor stand in stiff cardboard, placed in the department of the product







Totem Custom

A floor stand in stiff cardboard, placed in the department of the product.

Possibility to customize the totem completely:

- cut out
- special shape
- pop up
- leaflet holder
- zigzag
- .





Caddy Drive

IN STORE

Throughout the customer journey

This tool provides continuous advertising throughout the shopping trip and unbeatable exposure to a captive audience.

Banner







Duration

6 weeks

Media Booking

8 weeks

Nice to know

Campaign coverage: 40 % of caddy park

Choice between:

• Pack Small (7.000 caddy's)

or

• Pack Large (9.800 caddy's)

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

KPI 1 - Reach category (Total Reach)

KPI 2 - % New Buyers of promoted product/range (New Buyers Ratio)

KPI 3 - Category turnover evolution (Category Ratio)

KPI 4 - Promoted product/range turnover evolution (Promoted Product Ratio)

Sample pictures









OBJECTIVES

BRAND AWARENESS

CALL TO ACTION

EDUCATION



Caddy Move

IN STORE

Throughout the customer journey

Two-sided laminated communication on the shopping carts

Banner







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6 weeks

Media Booking

8 weeks

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KPI 4 - Promoted product/range turnover evolution

(Promoted Product Ratio)

Sample pictures









OBJECTIVES

BRAND AWARENESS

CALL TO ACTION

CHANGE PERCEPTION



Sampling Instore



IN STORE

Throughout the customer journey

Specifics:

- Branded caddy at the exit of the stores accompanied by an ambassador.
- Branded apron included.
- The ambassador distributes 1 sample per customer.
- Perfect media to generate a trial and boost the conversion!

Duration 1 day/POS

• Min 15 POS with 500 samples/stores

POS selection

- Min 15 POS
- Min 500 samples/POS

+ Dedicated email after the sampling to retarget the trialists included

Banner







Duration

1 day/ POS

Media Booking

8 weeks

Post reporting

/

Sample pictures







BRAND AWARENESS

EYE CATCHER

CONVERSION

TRIAL

OBJECTIVES



Bonjour Alysso

Qu'avic-vous perins des délicieux shoës hyperproteines d'HIPPRO que vous avez golités chez Dehaize, il y a quelques jours ? Nous parions que vous ave aimé... Void pourquoi on revient vers vous avec une petite présentation et une savoureuse promo !

Donnez un coup de boost à votre journé Vous aimez rester actif tous les jours ? HIP

Your aimer rester act from its grunn ? HIPPID Shirt do Disnome set folial provide objects ments. Chaque bourleis de 100 mil contient 8 g de problèmes de haute qualité et set déliciousement aromatisée aux fruis — Fruits Rouges ou Banance. De plus, ces shoib bournés de calcium sont sans factoires, sans matières grasses et pauvres en sucres. Et ce n'est pas tout… Ils afficher aussi un Nuith-Eccel 4 En bref, ils ont fout bon 1

Ennie de retenter l'expenence HIFRO ? Profitez vite du Flash e-Deal qui vou attend al desease I



Totem



Throughout the customer journey

A floor stand in stiff cardboard, placed in the department of the product

Banner







OBJECTIVES

BRAND AWARENESS

EYE CATCHER

Duration

2 weeks

Media Booking

8 weeks

Nice to know

- 154 cm
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

KPI 1 - Reach category (Total Reach)

KPI 2 - % New Buyers of promoted product/range (New Buyers Ratio)

KPI 3 - Category turnover evolution (Category Ratio)

KPI 4 - Promoted product/range turnover evolution (Promoted Product Ratio)









Totem Custom



IN STORE

Throughout the customer journey

A floor stand in stiff cardboard, placed in the department of the product.

Possibility to customize the totem completely:

- cut out
- special shape
- pop up
- leaflet holder
- zigzag

Banner





Duration

2 weeks

Media Booking

8 weeks

Nice to know

- 154 cm
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

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Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

KPI 1 - Reach category (Total Reach)

KPI 2 - % New Buyers of promoted product/range (New Buyers Ratio)

KPI 3 - Category turnover evolution (Category Ratio)

KPI 4 - Promoted product/range turnover evolution (Promoted Product Ratio)

Sample pictures

OBJECTIVES

BRAND AWARENESS EYE CATCHER INSPIRATION















IN STORE

DIGITAL SIGNAGE



Top Offer

Display your strong promotion at Delhaize with Screen Top Offer



Digital Signage Entrance

A national coverage of 197 screens across Delhaize stores - divided in 3 different clusters:

- Cluster Small
- Cluster Large
- Cluster without JCD parking lot screens



Digital Signage Category



Digital Signage Check-Out





Fact sheet:

- Number of POS: 161, whereof 11 are well located in high traffic roadway stations
- Over 800,000 consumer contacts per week, with peaks in July and August
- Your spot is broadcasted 720 times a day.





Top Offer



Display your strong promotion at Delhaize with Screen Top Offer

Banner



Duration

1 week

Media Booking

7 weeks

Nice to know

Number of screens: 98

Visual will be in the look-and-feel promo of Delhaize

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index

OBJECTIVES





Digital Signage Entrance



A national coverage of 197 screens across Delhaize stores - divided in 3 different clusters:

- Cluster Small
- Cluster Large
- Cluster without JCD parking lot screens

Banner







Duration

1 week

Media Booking

6 weeks

Nice to know

- National coverage
- Format: 55 inch portrait
- Message: 6 seconds
- Multiple creations possible
- Share of time: 20%
- Broadcasting: 720x/screen/day
- List of the stores available
- Possibility to include External Brands & Services

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index

Sample pictures









OBJECTIVES

BRAND AWARENESS

CALL TO ACTION

ENGAGEMENT / CONSIDERATION

CHANGE PERCEPTION



Digital Signage Category



Banner



Duration

1 week

Media Booking

6 weeks

Nice to know

- The time of a TV spot is 6 secondes
- Format: Portrait & Landscape
- SOV: 20%
- Only advertisement relevant with the category
- Category available:
 - O Bakery: 81 screens
 - O Wine: 43 screens
 - o Butchery: 87 screens
 - o F&V: 91 screens
 - o Fish: 90 screens

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index

Sample pictures







OBJECTIVES

CONVERSION BRAND AWARENESS CALL TO ACTION TRIAL CROSS/UPSELLING



Digital Signage Check-Out



Banner



Duration

1 week

Media Booking

6 weeks

Nice to know

- The time of a TV spot is 6 secondes.
- SOT: 20%
- Format : Landscape

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index

Sample pictures









OBJECTIVES

BRAND AWARENESS

CALL TO ACTION

BRAND POSITIONNING



Digital Signage Shop&Go



Fact sheet:

- Number of POS: 161, whereof 11 are well located in high traffic roadway stations
- Over 800,000 consumer contacts per week, with peaks in July and August
- Your spot is broadcasted 720 times a day.

Banner



Duration

1 week

Media Booking

8 weeks

Nice to know

- National coverage
- Mostly put on top of the Panos counter, so high visibility and attention
- Format: 43 inch
- Format: Landscape
- SOV: 10%
- Message: max 12 secondes
- Broadcasted in a loop of 5 messages (4 Shop&GO/Q8 + 1 branded message)
- Specific rules for communication apply

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

KPI 1 - Reach category (Total Reach)

KPI 2 - % New Buyers of promoted product/range (New Buyers Ratio)

KPI 3 - Category turnover evolution (Category Ratio)

KPI 4 - Promoted product/range turnover evolution

(Promoted Product Ratio)

Sample pictures







OBJECTIVES

EYE CATCHER

CALL TO ACTION

TRIAL

CROSS/UPSELLING





IN STORE

SHELF



Stopper Medium Custom

Customized Stopper Medium. This could be with:

- A cut out shape
- A pop-pup



Shelf Tray

Highlight your products in the shelf with the shelf trav



Price Tag

Insert around the product's price tag.



Pack SW

Combi-pack 1 x Stopper Medium & 1 x Wobbler.



Pack SFT

Combi-pack 1 x Stopper Medium, 1 x Floor sticker and 1 x Totem.



Pack SFW

Combi-pack 2 x Stopper Maxi, 1 x Floor Sticker and max. 3 x Wobbler (different)







Pack FW

Combi-pack 2 x Fridge door sticker and 1 x Wobbler



Pack SFT - Brand Block

Combi-pack 2 x Stopper Maxi, 1 x Fridge door outline sticker and Max. 3 x Wobbler



Stopper mini

- Communication perpendicular to the shelf
- 148 x 105 mm



Stopper Small

- Communication perpendicular to the shelf
- Option with a cut out shape (Stopper Cut)
- 12 x 40 cm



Pack FFT

Combi-pack 2 x Fridge door sticker, 1 x Floor sticker and 1 x Totem





Pack TS

Combi-pack 1 Top Card & 1 Scale Frame



Stopper mini 360°

- Communication 3D on the shelf
- Personalised cut-out



Stopper Small 360°

Communication 3D on the shelf - Personalised cutout







Leaflet Holder + Stopper

- Information leaflets placed on the shelf in combination of a stopper small or medium
- Size stopper: 12x40 cm or 12x77 cm
- Placed on the shelf in front of the product



Full Customization Dry

Included:

- Max 3 wobblers
- Floor stiker size: 700x350 m
- 2 stoppers Maxi



Pack SF

Catch the attention of the shopper by 'framing' your products from the ground to the shelf.



Wobbler

- Dynamic strip hung on the shelf
- Possibility to place it outside the category (cross-communication)
 - i.e. : fresh cheese in the fish department



Full Customization Fresh

Ideal for the Brand bloc

Included:

- Max 3 wobblers
- Floor stiker size: 700x350 mm
- Fridge door outline stickers





Stopper Medium Custom



Customized Stopper Medium. This could be with:

- A cut out shape
- A pop-pup

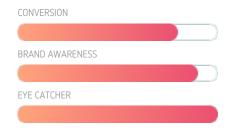
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

All-inclusive service (Production - Placement - Post reporting)

Creation by client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index









Shelf Tray



Highlight your products in the shelf with the shelf tray.

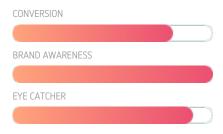
Banner







OBJECTIVES



Duration

12 weeks

Media Booking

8 weeks

Nice to know

Ideal to create guidance in the shelf :

- 5 trays/activation
- This needs to be agreed with Delhaize's category manager

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Price Tag



Insert around the product's price tag.

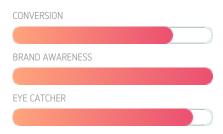
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

Ideal for highlighting a new product, a flavour or a new packaging.

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index







Pack SW



Combi-pack 1 x Stopper Medium & 1 x Wobbler.

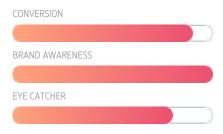
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

- On-shelf communication on a range with a focus on a specific product (new product, relaunch, low rotator, etc.)
- Ideal for fresh or dry shelves

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Pack SFT



Combi-pack 1 x Stopper Medium, 1 x Floor sticker and 1 x Totem.

Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

- On-shelf communication on a range
- Ideal for fresh or dry shelves

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Pack SFW



Combi-pack 2 x Stopper Maxi, 1 x Floor Sticker and max. 3 x Wobbler (different)

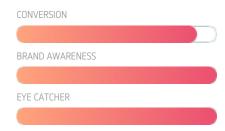
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

- On-shelf communication on a range to create a brand bloc with a focus on specific products
- Ideal for dry shelves

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Pack FW

IN STORE Shelf

Combi-pack 2 x Fridge door sticker and 1 x Wobbler

Banner







Duration

4 weeks

Media Booking

8 weeks

Nice to know

On-shelf communication on a range with a focus on a specific product (new product, relaunch, low rotator,

Ideal for shelves with doors (fresh or frozen)

Post reporting

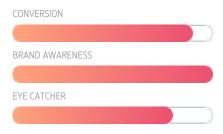
Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index

Sample pictures



OBJECTIVES





Pack FFT



Combi-pack 2 x Fridge door sticker, 1 x Floor sticker and 1 x Totem

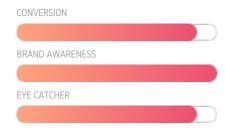
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

On-shelf communication on range

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Pack SFT - Brand Block



Combi-pack 2 x Stopper Maxi, 1 x Fridge door outline sticker and Max. 3 x Wobbler

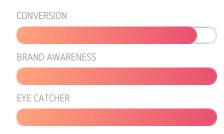
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

On-shelf communication on a range to create a brand bloc with a focus on specific products

Ideal for shelves with door (fresh or frozen)

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Pack TS



Combi-pack 1 Top Card & 1 Scale Frame

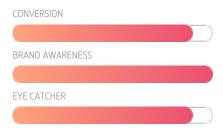
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

On-shelf communication on range

Ideal for fruits & vegetables shelves

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index







Stopper mini



- Communication perpendicular to the shelf
- 148 x 105 mm

Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index







Stopper mini 360°



- Communication 3D on the shelf
- Personalised cut-out

Banner









OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

- Formats:
 - o 310 x 105 mm (flat unfolded)
 - \circ 140 x 105 mm (folded format = the one visible in
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index









Stopper Small



- Communication perpendicular to the shelf
- Option with a cut out shape (Stopper Cut)
- 12 x 40 cm

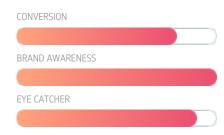
Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

- Option with a cut out shape
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index











Stopper Small 360°

IN STORE
Shelf

Communication 3D on the shelf - Personalised cut-out

Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

Formats:

- 445 x 280 mm (flat unfolded)
- 445 x 120 mm (folded format = the one visible in the store)
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Leaflet Holder + Stopper



- Information leaflets placed on the shelf in combination of a stopper small or medium
- Size stopper: 12x40 cm or 12x77 cm
- Placed on the shelf in front of the product

Banner







Proxy shop 15

Duration

4 weeks

Media Booking

8 weeks

Nice to know

- One-page leaflets
- 150 leaflets per store
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index

Sample pictures









OBJECTIVES

BRAND AWARENESS BRAND POSITIONNING EDUCATION



Wobbler



- Dynamic strip hung on the shelf
- Possibility to place it outside the category (cross-communication)

i.e. : fresh cheese in the fish department

Banner







OBJECTIVES



Duration

4 weeks

Media Booking

8 weeks

Nice to know

- Format: 11cm
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index











Full Customization Dry



Included:

- Max 3 wobblers
- Floor stiker size: 700x350 m
- 2 stoppers Maxi

Banner







OBJECTIVES

BRAND AWARENESS

EYE CATCHER

Duration

2 weeks

Media Booking

8 weeks

Nice to know

- All-inclusive service (Production Placement Post reporting)
- Creation by the client
- Only for brand block

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
- KPI 3 Brand Evolution
- KPI 4 Category Evolution
- KPI 5 Category Share Index





Full Customization Fresh



Ideal for the Brand bloc

Included:

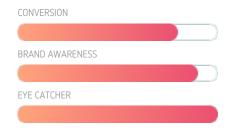
- Max 3 wobblers
- Floor stiker size: 700x350 mm
- Fridge door outline stickers

Banner





OBJECTIVES



Duration

2 weeks

Media Booking

8 weeks

Nice to know

- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
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- KPI 4 Category Evolution
- KPI 5 Category Share Index





Pack SF



Catch the attention of the shopper by 'framing' your products from the ground to the shelf.

Banner









Duration

4 weeks

Media Booking

8 weeks

Nice to know

- 1 Floor sticker size: 70 x 35cm
- 1 Stopper medium: 12 x 77cm
- All-inclusive service (Production Placement Post reporting)
- Creation by the client

Post reporting

Reportings are available 6 weeks after the end of the activation and available via an online platform. Request access to our Account Managers.

- KPI 1 Reach per scope during activation period
- KPI 2 Product Evolution
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Any question ? E-mail us at mmd@delhaize.be

www.mediamarketingdelhaize.be

Points Plus Punten S.A./N.V. Brusselsesteenweg 347 - B-1730 Asse